



Digital Rate Card 2018/19

# At a glance Prices are exclusive of VAT

# Consumer

Packages	Partner	Non-partner	Page
Quarterly digital package	£1,149	£1,649	6
Six-month digital package	£2,049	£2,929	6
Annual digital package	£3,379	£4,829	6
Solus email x 3	£1,049	£1,499	8
Solus email x 6	£1,799	£2,569	8
Promoted listing (3 months)	£499	£719	10
Promoted listing (6 months)	£949	£1,359	10
Promoted listing (12 months)	£1,799	£2,579	10
Life in Geordieland blog x 3	£399	£569	12

Item	Partner	Non-partner	Page
Header and MPU banner (per 800k impressions)	£499	£719	14
Solus email	£369	£529	8
Email design service	£319	£449	8
What's On e-news banner	£219	£319	8
Life in Geordieland blog	£149	£219	12

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## **Business**

Package	Partner	Non-partner	Page
Solus email (events organisers)	£369	£529	18
Meet on Tyne e-news banner	£169	£399	18
Solus email (partners & stakeholders)	£489	£699	20
Your Network e-news banner	£179	£259	20

# Businesses typically take advantage of our opportunities when:

- they are finding it hard to to sell tickets for key events.
- they are struggling to reach their target audiences.
- they are having difficulty increasing traffic to their websites.

# CONSUMER-FACING OPPORTUNITIES

### Digital packages

Digital packages offer you the chance to feature prominently across
NewcastleGateshead
Initiative's consumer channels, maximising exposure and ensuring that your event or product is seen by all our customers.

Prices from only

£1,149

# Quarterly digital package

Three months of banner advertising

One solus email (local or out-of-region database)

Three-month promoted listing

One What's On email banner

# Six-month digital package

Six months of banner advertising

Two solus emails (local or out-of-region database)

Six-month promoted listing

One What's On email banner

### Annual digital package

12 months of banner advertising

Three solus emails (local or out-of-region database)

12-month promoted listing

One What's On email banner

#### Why choose a package?

You are looking for the best value for your marketing spend.

You want confidence that opportunities are available when you need them by booking in advance.

### Solus email advertising

Consumer database

"Thanks to NGI's e-shot we experienced more than a 200% increase in week-on-week ticket sales for our Christmas Tale event, exceeding our expectations."

Mark Brassell, Alnwick Garden

Get your message out to our 80,000-strong consumer database which receives our exclusive "What's On" e-newsletter. Filled with information about new events, attractions, new businesses and announcements, it's a great way to reach a warm audience of local and out-of-the-region people interested in everything from nightlife and culture to eating out and what's on.

#### **Prices**

### 6 x solus emails - from £1,799

Under £300 / email. Emails can be used any time within 12 months of purchase subject to availability

### 3 x solus emails - from £1,049

Under £350 / email. Emails can be used any time within 12 months of purchase subject to availability.

## Solus email (single) - from £369

If you like When Harry Met Sally and Sleepless in Seattle, then you can't miss...

A second chance at love before the sun comes up...





MON 21 MAY - SAT 2 JUN

In a 1980s New York City apartment, two down-on-their-luck lovers are on a first date...

Frankie: Come on, how old are
you?

Johnny: I don't know

Hardly sweethearts, waitress Frankie is

#### Also available

#### Solus email design service

Most of our clients supply HTML emails ready to send, however, if you'd prefer, we can design your email for you from only £319.

#### What's On e-news banner

Get more profile for your brand by including your banner in one of our own consumer e-newsletters from only £219.

### **Promoted listings**

"In a three-month period, we saw a 112% increase in traffic Y-on-Y and a 227% rise in traffic from the previous three-month period."

Alex Tocu, Beamish Wild

To ensure maximum exposure for your venue or event we offer promoted listings on newcastlegateshead.com which appear above all other listings and really raise the profile of the featured businesses.

Up to three promoted listings are available in each of the following areas of the website: What's On, Things to Do, Accommodation, Food & Drink and Shopping.

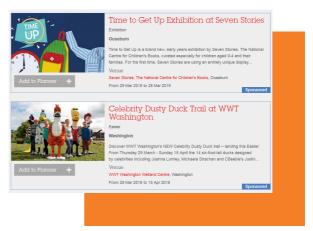
#### **Prices**

Promoted listing (annual) - from £1,799

Promoted listing (6 months) - from £949

Promoted listing (quarterly) - from £499

Please note, you can change which event is promoted across the period you have booked for. You won't be limited to promoting a single listing. Important if you have multiple events or venues.



### **Blog advertising**

Life in Geordieland is the go-to blog for Newcastle-Gateshead, showcasing the very best of this vibrant region and revealing up-to-date, insider knowledge on everything from where to eat, drink and stay, to great nights out, shopping experiences and must-visit attractions.

Life in Geordieland is a trusted authority on all things about the region, promoting the best of NewcastleGateshead to the streams of city breakers and tourists flocking to Newcastle and Gateshead, as well as providing the thousands of local leisure seekers with top tips for what's on in their city.

Award-winning blogger, Rachel Kershaw writes Life in Geordieland on behalf of NewcastleGateshead Initiative and has been recognised for her knowledge and authority when promoting the region. Life in Geordieland has an avid and engaged following of just over 3,500 on Facebook, over 5,000 on Twitter and a rapidly growing bank of followers on Instagram currently at 1,351.





**Life in Geordieland**Domain Authority: 29
Page Authority: 39

**View the blog** www.lifeingeordieland.com

### **Banner advertising**

"By advertising on newcastlegateshead.com we have increased click-through rates to our website, as well as boosting general awareness of English Heritage on Hadrian's Wall."

Emily Railton, English Heritage.

Are you looking to get your business, brand or product in front of a local and national audience?

Did you know that our website newcastlegateshead.com receives over half a million hits every month?

Advertising on newcastlegateshead.com will profile your business and reach your audiences; but importantly, will also help to support our work to market NewcastleGateshead on a national and international stage.







\* Price for 800k impressions. This represents approximately one year's worth of advertising on our website, depending on the amount of adverts running at one time.

Please note, you can change which event is promoted across the period you have booked for. You won't be limited to promoting a single listing. Important if you have multiple events or venues.

# BUSINESS-FACING OPPORTUNITIES

### **Business events industry advertising**

Make sure your venue or service is noticed by national and international event organisers from associations, corporations and agencies by advertising with the official business tourism organisation for NewcastleGateshead.

Get your message out to our 8,500-strong database of event organisers. You can choose between advertising in our regular "Meet on Tyne" e-newsletter or by sending your own solus email advertising your venue or service.

Meet on Tyne, NewcastleGateshead Convention Bureau's e-newsletter is issued five times a year. Filled with the latest information about what's happening with business tourism in NewcastleGateshead, it's a great way to reach a large audience of national and international event organisers from associations, corporations and agencies.

Your venue or service will be promoted prominently with banner space at the bottom of Meet on Tyne e-news, as well as a sponsored 'featured venue' story, making it one of the first things recipients see. It's an exclusive opportunity as only one advert will be included per e-news.



Prices
Banner from
£169.

Solus email from £369.

### Corporate advertising

Advertise your message to up to 1,800 key partners and stakeholders by sending a solus email to our partner database or by advertising in our monthly Your Network e-newsletter.

Your Network is our monthly B2B e-news bulletin that goes out to an audience of over 1,000 key partners and stakeholders. Filled with news stories and features, Your Network is all about keeping our industry partners connected and up to date. The Your Network template has space for a banner feature which can be highly targeted to our partner database, allowing your company to advertise a particular promotion or take sponsorship of the bulletin.

Alternatively, we offer a limited number of opportunities per year to email our database directly, using your own design, purely advertising your company's offer.

We even offer a design service to make it even easier for you to target the region's key decision makers.

#### **Prices**

Your Network e-news banner from £179.

Solus email from £489.





### **Contact**

To book or discuss your options more fully, contact:

Hannah Lambert hannah.lambert@ngi.org.uk 0191 440 5727

NewcastleGateshead Initiative 9th Floor, Baltic Place East South Shore Road Gateshead NE8 3AE



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