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LIFE IN GEORDIELAND BLOGGER RATE

# **AT A GLANCE**

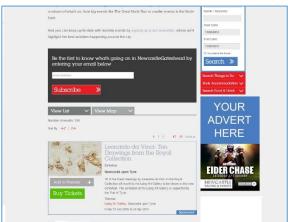
Prices are exclusive of VAT

Package	Non-partner	Bronze	Silver	Gold
Header and MPU banner (per 800k impressions)	£1250	£875	£800	£750
Promoted listing (quarterly)	£810	£567	£525	£486
Promoted listing (six months)	£1,500	£1,050	£975	£900
Promoted listing (annual)	£2,580	£1,800	£1,668	£1,536
Solus email (local or out-of- region consumer database)	£500	£350	£325	£300
Email design service	£430	£300	£275	£255
What's On e-news banner (local or out-of-region consumer database)	£300	£210	£195	£180
Quarterly digital package	£1,950	£1,365	£1,265	£1,170
Six month digital package	£3,525	£2,465	£2,290	£2,215
Annual digital package	£6,020	£4,200	£3,915	£3,610
Header banner (newcastlegateshead.com/meet)	£230	£161	£150	£138
Solus email (event organiser database)	£500	£350	£325	£300
Meet on Tyne e-news sponsorship	£385	£270	£250	£230
Solus email (partners and stakeholders)	£665	£465	£432	£399
Your Network (partners and stakeholders) e-news banner	£250	£175	£162	£150
Life in Geordieland Blogger rate: 1 post	£210	£145	£135	£125
Life in Geordieland Blogger rate: 3 post	£500	£350	£325	£300

## **BANNER ADVERTSING**

WWW.NEWCASTLEGATESHEAD.COM





Are you looking to get your business, brand or products in front of a local and national audience? Did you know that our website - NewcastleGateshead.com - now receives over half a million hits every month from people across the region and the UK looking for things to do in the area?

Advertising on NewcastleGateshead.com will profile your business and reach your audiences; but importantly, will also help to support our work to market NewcastleGateshead on a national and international stage.

Banners include one header banner (see left picture) and one MPU banner (see right picture).

"By advertising on newcastlegateshead.com we have increased click-through rates to our website, as well as boosting general awareness of English Heritage on Hadrian's Wall."

Emily Railton, English Heritage.

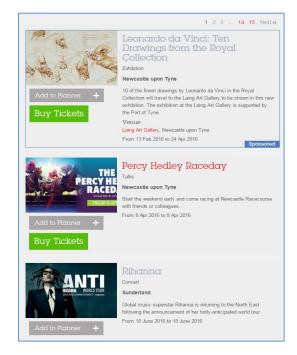
## **PRICING**

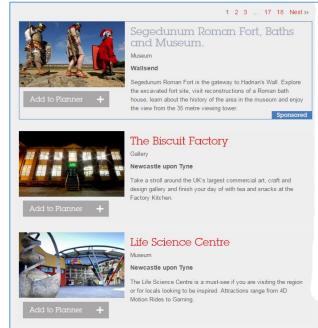
	Non-partner	Bronze (-30%)	Silver (-35%)	Gold (-40%)
Cost per 800k impressions	£1250 + VAT	£875 + VAT	£800 + VAT	£750 + VAT

800k impressions represents approximately one year's worth of advertising on our website, depending on the amount of adverts running at one time. Monthly advertising is available and calculated pro-rata.

## **PROMOTED LISTINGS**

#### WWW.NEWCASTLEGATESHEAD.COM





To ensure maximum exposure for your venue or event we offer *promoted listings* which appear above all other listings and really raise the profile of the featured businesses.

Up to three promoted listings are available in each of the following areas of the website: What's on, Things to do, Accommodation, Food and Drink and Shopping.

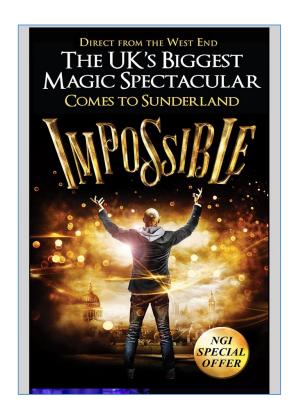
"In a three-month period, we saw a 112% increase in traffic YOY and a 227% rise in traffic from the previous three-month period." Alex Tocu, Beamish Wild.

	Non-partner	Bronze (-30%)	Silver (-35%)	Gold (-40%)
Promoted listing (quarterly)	£810 + VAT	£567 + VAT	£525 + VAT	£486 + VAT
Promoted listing (six months)	£1,500 + VAT	£1,050 + VAT	£975 + VAT	£900 + VAT
Promoted listing (annual)	£2,580 + VAT	£1,800 + VAT	£1,668 + VAT	£1,536 + VAT

### **EMAIL ADVERTISING**

CONSUMER DATABASE





Get your message out to our 80,000+ strong consumer database which receive our exclusive What's On e-newsletter. Filled with information about new events, attractions, new businesses and announcements, it's a great way to reach a warm audience of local and out-of-region people interested in everything from nightlife and culture to eating out and what's on.

"Thanks to NGI's e-shot we experienced more than a 200% increase in week on week ticket sales for our Christmas Tale event, exceeding our expectations."

Mark Brassell, Alnwick Garden.

	Non-partner	Bronze (-30%)	Silver (-35%)	Gold (-40%)
Solus email (local or out-of-region database)	£500 + VAT	£350 + VAT	£325 + VAT	£300 + VAT
Email design service	£430 + VAT	£300 + VAT	£275 + VAT	£255 + VAT
What's On e- news banner	£300 + VAT	£210 + VAT	£195 + VAT	£180 + VAT

## **DIGITAL PACKAGES**

#### WWW.NEWCASTLEGATESHEAD.COM AND CONSUMER DATABASE







Digital packages offer you the chance to feature prominently across all of NewcastleGateshead Initiative's consumer channels, maximising exposure and ensuring that your event or product is seen by all of our consumers.

We offer an additional 15% discount on all packages, meaning they are not only a great way to widen your reach but fantastic value for money.

## **QUARTERLY DIGITAL PACKAGE**

- Three months of banner advertising.
- One solus email (local or out-of-region database).
- Three month promoted listing.
- One What's On email banner.

Quarterly	Non-partner	Bronze (-30%)	Silver (-35%)	Gold (-40%)
Cost price	£2,285 + VAT	£1,600 + VAT	£1,485 + VAT	£1,371 + VAT
Package price	£1,950 + VAT	£1,365 + VAT	£1,265 + VAT	£1,170 + VAT

## SIX MONTH DIGITAL PACKAGE

- Six months of banner advertising
- Two solus emails (local or out-of-region database)
- Six month promoted listing
- One What's On email banner

Six Months	Non-partner	Bronze (-30%)	Silver (-35%)	Gold (-40%)
Cost price	£4,150 + VAT	£2,905 + VAT	£2,698 + VAT	£2,490 + VAT
Package price	£3,525 + VAT	£2,465 + VAT	£2,290 + VAT	£2,215 + VAT

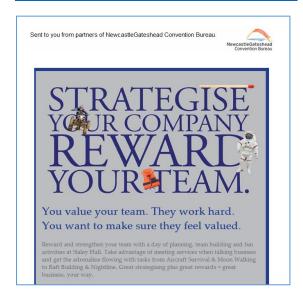
## **ANNUAL DIGITAL PACKAGE**

- 12 months of banner advertising
- Three solus emails (local or out-of-region database)
- 12 month promoted listing
- One What's On email banner

Annual	Non-partner	Bronze (-30%)	Silver (-35%)	Gold (-40%)
Cost price	£7,080 + VAT	£4,956 + VAT	£4,602 + VAT	£4,248 + VAT
Package price	£6,020 + VAT	£4,200 + VAT	£3,915 + VAT	£3,610 + VAT

### **CONVENTION BUREAU ADVERTISING**

WWW.NEWCASTLEGATESHEAD.COM/MEET





#### **HEADER BANNERS**

Make sure your venue or service is noticed by national and international event organisers from associations, corporations and agencies by advertising on NewcastleGateshead.com/Meet, the official business tourism website for NewcastleGateshead.

In 2015 the site attracted over 7,800 unique visitors searching for event venues and support services in NewcastleGateshead.

The website offers the opportunity for banner advertising, which runs throughout the Convention Bureau website in the prominent top-of-page position.

Banner advertising is sold on a monthly basis.

## **PRICING**

	Non-partner	Bronze (-30%)	Silver (-35%)	Gold (-40%)
Header banner (one month, approx. 1,400 impressions)	£230 + VAT	£161 + VAT	£150 + VAT	£138 + VAT

#### **EMAIL ADVERTISING**

Get your message out to our 8,500-strong database of event organisers. You can choose between advertising in our regular Meet on Tyne e-newsletter or by sending your own solus email advertising your venue or service.

Meet on Tyne, NewcastleGateshead Convention Bureau's e-newsletter is issued five times a year. Filled with the latest information about what's happening with business tourism in NewcastleGateshead, it's a great way to reach a large audience of national and international event organisers from associations, corporations and agencies.

Your venue or service will be promoted prominently with banner space at the bottom of Meet on Tyne e-news, as well as a sponsored 'featured venue' story, making it one of the first things recipients see. It's an exclusive opportunity as only one advert will be included per e-news.

	Non-partner	Bronze (-30%)	Silver (-35%)	Gold (-40%)
Solus email	£500 + VAT	£350 + VAT	£325 + VAT	£300 + VAT
Email design service	£430 + VAT	£300 + VAT	£275 + VAT	£255 + VAT
Meet on Tyne e- news banner	£385 + VAT	£270 + VAT	£250 + VAT	£230 + VAT

## **CORPORATE ADVERTISING**

PARTNERSHIP DATABASE



Advertise your message to up to 1,800 key partners and stakeholders by sending a solus email to our partner database or by advertising in our monthly Your Network e-newsletter.

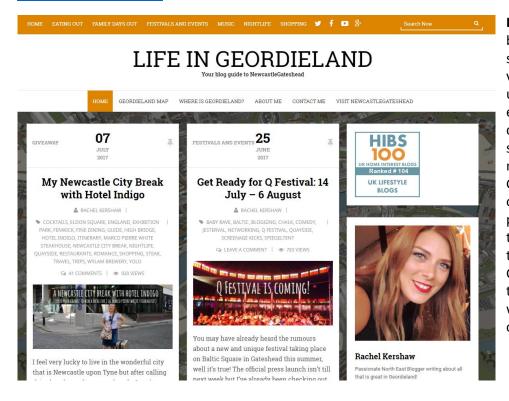
Your Network is our monthly business-to-business e-news bulletin that goes out to an audience of over 1,000 key partners and stakeholders. Filled with news stories and features, Your Network is all about keeping our industry partners connected and up to date. The Your Network template has space for a banner feature which can be highly targeted to our partner database, allowing your company to advertise a particular promotion or take sponsorship of the bulletin.

Alternatively, we offer a limited number of opportunities per year to email our database directly, using your own design, purely advertising your company's offer. We even offer a design service to make it even easier for you to target the region's key decision makers.

	Non-partner	Bronze (-30%)	Silver (-35%)	Gold (-40%)
Solus email	£665 + VAT	£465 + VAT	£432 + VAT	£399 + VAT
Email design service	£430 + VAT	£300 + VAT	£275 + VAT	£255 + VAT
Your Network e- news banner	£250 + VAT	£175 + VAT	£162 + VAT	£150 + VAT

## **Blogger Rate**

#### LIFE IN GEORDIELAND



**Life in Geordieland** is the go-to blog for NewcastleGateshead showcasing the very best of this vibrant region and revealing up-to-date, insider knowledge on everything from where to eat, drink and stay, to great nights out, shopping experiences and must-visit attractions. Life in Geordieland is a trusted authority on all things NewcastleGateshead, promoting the best of the region to the streams of city breakers and tourists flocking to Newcastle and Gateshead as well as providing the thousands of local leisure-seekers with top tips for what's on in their city.

**Award-winning blogger**, Rachel Kershaw writes Life in Geordieland on behalf of NewcastleGateshead Initiative and has been recognised for her knowledge and authority when promoting the region.

Life in Geordieland has an avid and engaged following of just under 3,000 on Facebook, nearly 5,000 on Twitter and a rapidly growing bank of followers on Instagram currently at 882.

If you would like your business to be featured on the Life in Geordieland blog, please contact Hannah Lambert (<u>Hannah.lambert@ngi.org.uk</u>) with details of your proposed blog, the company you are representing and your name.

Life in Geordieland: Domain Authority: 29 Page Authority: 39

View the blog: www.lifeingeordieland.com

	Non-partner	Bronze (-30%)	Silver (-35%)	Gold (-40%)
1 post	£210 + VAT	£145 + VAT	£135 + VAT	£125 + VAT
3 posts	£500 + VAT	£350 + VAT	£325 + VAT	£300 + VAT

Will also include one share on Life in Geordieland Facebook, Twitter and Instagram platforms per blog post.

## **CONTACT**

To book or discuss your options more fully, contact:

Hannah Lambert, <a href="mailto:hannah.lambert@ngi.org.uk">hannah.lambert@ngi.org.uk</a>, 0191 4405727

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